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## If you can sell her on this, you can sell her on anything.

"Me? In *that*?"

When you take your wife to see the Volkswagen Station Wagon don't be surprised if you have to drag her.

"But it looks silly."

That's your first problem: you have to explain the flat face and square shape.

The front is flat because the engine is in the back. This eliminates a long hood and

makes our wagon almost as easy to park as our sedan.

(There's only 9 inches difference.)

And the square shape holds almost twice as much as an everyday wagon: 170 cubic feet.

Once you coax her behind the wheel, be ready for something like this:

"But it's like sitting in a fishbowl."

She's right, it is. There are 21 windows.

If she handles the family checkbook, you might show her a few numbers:

24 mpg on regular. 35,000 miles on tires. 4 pints of oil, not 4 quarts.



If you can sell your wife on the VW Station Wagon, consider yourself a star salesman.

We certainly will.